



# StaffMatrix

# OUR STORY

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## HELPING MATCH TOP TALENT TO GREAT WORKPLACES

Since 1974, SSE has delivered recruitment solutions to Northeast Ohio employers, matching local job seekers with local jobs.

Today, Staffing Solutions Enterprises services job locations throughout the mid-west region and nationally. So, whether it be entry-level, professional, or managerial roles, we are here to help!

### **Our 3 service delivery offerings:**

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- ▼ Temporary staffing
- ▼ Direct hire/RPO
- ▼ Outsourced Contract Worker Managed Services (StaffMatrix)

# CORE FOCUS

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**OUR PURPOSE:** Matching top talent to great workplaces

**OUR NICHE:** Customized Talent Acquisition Solutions

## OUR VALUES

- ▶ Create a **WOW Experience** with every interaction
- ▶ Build meaningful relationships
- ▶ Strive to do exceptional work
- ▶ Have a growth-oriented mindset



# WHY SMX?

Staffing Solutions Enterprises is a nationally certified woman-owned business that has been providing innovative talent sourcing solutions in Northeast Ohio since 1974. After recognizing a gap in alternative solutions for traditional large-volume national staffing contracts, in 2000 we expanded our service offering to include our StaffMatrix Contract Workforce Optimization (formerly MSP, Managed Service Provider) solution.



# **WHY SMX?**

**(CONTINUED)**

Over the past several years we have continued to refine our StaffMatrix MSP solution and have upgraded our proprietary vendor management technology four times to ensure we stay on the cutting edge in our industry. We've also expanded our vertical markets to include education, manufacturing, banking, retail, healthcare, service, real estate management, insurance, and non-profit.



# DOES STAFFMATRIX MAKE SENSE FOR YOU?

**STAFFMATRIX MIGHT BE THE PERFECT SOLUTION FOR YOU,  
IF YOU ARE:**

- **Spending \$1,000,000 or more annually on temporary labor across your organization (office/accounting, IT, professional, light industrial, etc.)**
- **Looking to save time & money**
- **Interested in having one point of contact to help with your talent search**
- **Seeking a single source invoice & standardized rates**



# VALUE PROPOSITION

- Analysis of current practices to identify process improvement and cost saving opportunities
- Evaluate current vendor network to ensure quality service delivery
- Identify on-going reporting/tracking needs
- Standardize time keeping and invoicing process to add efficiency and eliminate potential errors



# WHAT TO EXPECT

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1

SSE partners with a network of preferred staffing providers that work together to secure the talent you need, nationwide. SSE manages the entire process for you from on-boarding, time entry and approval, assignment management, through invoicing.

2

We work with you to become the employer of record for talent you identify but can't (or prefer not to) place directly on to your own payroll. We handle all the new hire paperwork, weekly payroll and taxes, and administration all at a reduced cost.

3

As employer of record, SSE or their preferred staffing providers are responsible for collecting and remitting payroll taxes and for paying all the employer taxes such as FICA, FUTA, SUTA, Workers' Compensation, and any local payroll taxes along with general liability insurance.

# OUR PROCESS



# LET'S CONNECT



## ADDRESS

Staffing Solutions Enterprises  
5915 Landerbrook Dr. Suite #100  
Mayfield Hts., Ohio 44124



## PHONE

440-461-1652



## EMAIL

[bbabcock@stattsol.com](mailto:bbabcock@stattsol.com)

